

IMPAG is a renowned international raw material trading company headquartered in Zurich with subsidiaries in Germany, France, Austria, Poland and Spain.

For our Business Unit Performance Chemicals based in Zurich – specialized in industrial areas such as construction chemicals, paints and coatings, fine chemicals, adhesives, plastics, paper and lubricants – we are looking for a



# Sales and Product Manager (m/f/d) 100%

## Performance Chemicals

### You will:

- sell and further expand our wide range of performance chemicals
- provide optimum support to existing customers and suppliers and acquire new business partners
- assume responsibility for various product groups
- successfully use your excellent negotiating skills
- represent our company in a professional and goal-oriented manner
- be a knowledge carrier of the markets you are in charge of
- have a travel activity of approx. 40%

### You bring with you:

- a commercial and/or chemical-technical basic education
- a successful track record in the sale of chemical products
- enjoy working with people
- fluent in English, German skills also required
- a good intuition and the necessary flexibility for rapidly changing market conditions
- creativity and pragmatism

### We offer you:

- an exciting and varied job in a dynamic and motivated team
- scope for development in international trade
- a high degree of personal responsibility and independence
- short communication and decision-making channels
- a platform for personal and professional development

### You fit in with us, if you:

- work independently and take responsibility
- you have a neat appearance and are confident
- like to get things done and know how to organize yourself well
- are motivated and strive for top performance
- feel at home in the manufacturing industry

### Does this interesting new challenge excite you?

Please contact our HR department for more information.

We look forward to receiving your application documents with photo in your preferred format.

### Your contact

#### IMPAG AG

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