

IMPAG is a renowned international raw material trading company headquartered in Zurich with subsidiaries in Germany, France, Austria, Poland and Spain.

For our Business Unit Performance Chemicals based in Zurich – specialized in industrial areas such as construction chemicals, paints and coatings, fine chemicals, adhesives, plastics, paper and lubricants – we are looking for a



Sales and Product Manager (m/f/d) 100%

Performance Chemicals

You will:

- sell and further expand our wide range of performance chemicals for coating and plastics applications
- provide optimum support to existing customers and suppliers and acquire new business partners
- assume responsibility for various product groups
- successfully use your excellent negotiating skills
- represent our company in a professional and goal-oriented manner
- be a knowledge carrier of the markets you are in charge of
- have an international travel activity of approx. 30%

You bring with you:

- a commercial and/or chemical-technical education (FH/Uni)
- a successful track record in the sale of plastics or coating additives
- enjoy working with people
- fluent in German and English – any other European language will be an advantage
- a good intuition and the necessary flexibility for rapidly changing market conditions
- creativity and pragmatism

We offer you:

- a modern workplace in Zurich
- an exciting and varied job in a dynamic and motivated team
- scope for development in international trade
- a high degree of personal responsibility and independence
- short communication and decision-making channels
- a platform for personal and professional development

You fit in with us, if you:

- work independently and take responsibility
- you have a neat appearance and are confident
- like to get things done and know how to organize yourself well
- are motivated and strive for top performance
- feel at home in the manufacturing industry

Does this interesting new challenge excite you?

Please contact our HR department for more information.

We look forward to receiving your application documents with photo in your preferred format.

Your contact

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